

Win More Contracts with Cascade Energy on Your Team



If you're a general contractor, you know how stiff the competition is. Your customers want to get the most, for the lowest possible cost. And, your competitors are always on the lookout for new ways to entice and land those same clients.

Cascade Energy can help increase your chances of winning contracts and impressing customers. With two decades of experience, we are the industrial energy-efficiency experts with a full complement of services and a proven track record of reducing energy consumption and costs.

Differentiate yourself with energy efficiency services from Cascade

With Cascade Energy on your team, your proposals will stand out from the rest. We can help you win contracts for high-value/high-margin energy-efficiency projects with turn-key solutions that deliver on:

- ➔ **ENERGY DESIGN CONSULTING** – We will collaborate with your designers and sub-contractors to ensure that viable energy-efficiency opportunities are identified and presented to your client's executive team. We can conduct a pre-construction return-on-investment analysis to justify project parameters and ensure that your clients get the system components that meet their needs.
- ➔ **INCENTIVES AND GRANTS** – Energy efficient equipment on your project may be eligible for funding from utilities and other agencies. We can help your clients identify and pursue utility program incentives, tax credits, and non-profit grants.
- ➔ **CORPORATE SUSTAINABILITY STRATEGY** – Cascade's energy management services serve as the cornerstone of any sustainability strategy. We can help your clients achieve LEED, ISO 50001, or other certification.
- ➔ **POST-CONSTRUCTION ENERGY COMMISSIONING** – Once a facility is complete we typically conduct a detailed onsite commissioning to set up systems properly for optimum efficiency. This ensures that customers achieve the energy performance they paid for, and increases the probability for you to win follow-on business.

We're the exclusive service partner for Global Cold Chain Alliance (GCCA)

Since 2011 Cascade has been the exclusive energy management service partner for the GCCA, an association supporting the temperature-controlled products industry. We provide energy management support, technical resources, and advice to GCCA key sub-committees, and its members.



ENERGY DESIGN CONSULTING



POST-CONSTRUCTION ENERGY COMMISSIONING



INCENTIVES & GRANTS

- ➔ **ENERGY METERING AND MONITORING** – Cascade will work with you to build energy metering into your facility design and help you specify the appropriate metering and data acquisition hardware. Your customers will be able to track their energy consumption and take action to reduce it with SENSEI™, our powerful, easy-to-use energy efficiency platform.

We will advise your clients on the best possible choices when it comes to building energy-efficient systems and tapping into financial incentives and grants to help pay for them. Your customers benefit from a full range of services and solutions—and you get the work.

Energy engineering services that make projects succeed

Project consulting and services should closely adhere to your clients' requirements and expectations. We pride ourselves on understanding and responding quickly and efficiently to client requests. Plus, we're easy to work with.

- Our recommendations are completely unbiased – based on sound technology, never driven by brand loyalty.
- We do not receive commissions or other compensation from vendors – hence, no conflict of interest.
- We sell no energy-consuming equipment or controls – customers appreciate our objectivity.

We'll help you stand out from the crowd. To learn how you can benefit from working with Cascade Energy, please contact us at 866.321.4573.

We Help Industry Save Energy

Cascade engineers are experts with deep experience across multiple industries and systems. From pumps, fans, and blowers, to refrigeration, steam, compressed air and more – we have the knowledge and tools you need to maximize the energy efficiency of all major industrial systems

TALK TO A CASCADE ENERGY EFFICIENCY EXPERT TODAY

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